

INTERNATIONAL DIVISION

Records, 1936-1950 (predominately 1946-1950

(Russell I. Roberge)

4.67 linear feet.

Series I: Correspondence, Domestic Branches

Box 1 Atlanta, 1946
Buffalo, 1946-1947
Charlotte, 1946
Chester, 1947
Dallas, 1947
Dearborn, 1947
Edgewater, 1945-1947
Indianapolis, 1946
Jacksonville, 1946-1947
Kansas City, 1947
Long Beach, 1946-1947
Los Angeles, (Roberge file), 1947
Memphis, 1947
New York, 1947
Richmond, Calif. , 1947
St. Louis, 1947
Somerville, 1947
Washington, 1945-1946
Washington, (Roberge file), 1947

Series II: Correspondence, Foreign Branches

Box 1 Afrique, 1945-1947
cont'd) Alexandria, (Egypt) 1945-7
 Alexandria (Egypt) Egyptian Company's increase in capital 1947-1949
 Amsterdam (NV Nederlandsche Ford Automobielen Fabriek), 1945-1947
 Antwerp, 1946-1947
 Barcelona Estimates, 1940
 Barcelona, Spain, (Ford Motor Company Iberica (Barcelona)., 1946 - 1947, 1949-50)
 Bologna, 1947, 1949
Box 2 Bucharest, 1948-1949
 Budapest, 1945-1949
 Budapest War Claims, 1948
 Buenos Aires, 1946-1948
 Canada (Ford Motor Company , Canada Ltd.), 1946-1948,
 Canada, 1949; includes quarterly reports
 Canada, 1949-1950
Box 3 Includes annual reports; Draft of new agreement with Ford Motor Company
 of Canada Ltd., which it was proposed, would replace the agreement of
 Ford Motor Company and Ford Motor Company of Canada executed in 1912
 (dated August 1949)
 Canadian Board Meetings, 1950
 Board of Conciliation Report, 1950

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International Division cont'd.
Series II cont'd.

Box 3
cont'd.

Cologne, 1937: Export Activities Reports
Cologne, 1943 - 1949: German Credit Company
Cologne, 1945-1947
Cologne, 1946: Reports: "Factory Capacity #1, #2, #3"

Series II: Correspondence, Foreign Branches (cont'd)

Box 4
Cologne, 1946
Cologne: Additional Property, 1946 - 1948
Cologne: Personnel, 1946 - 1948
Cologne: Labor Relations, 1946 - 1949
Cologne: Board of Directors; 1947
Cologne: Food Situation, 1947
Cologne: Custodian Reports, 1947
Cologne: Dagenham file re: Germany, 1947
Cologne: Meeting with Vitger, 7-1-47
Cologne: Decontrol, 1947-1948

Box 5
Cologne: Disposition of American Dividend, 1947 - 1948
Cologne: E. Vitger, 1948
Cologne: Manager's Monthly Letter, 1949
Copenhagen, 1946
Copenhagen, 1947
Copenhagen, 1948 - 1950
Cork, 1947
Cristobel, 1945
Cristobel, 1946
Cristobel, 1947

Dagenham: Telephone directory Apr., 1938
Dagenham, 1945
Dagenham, 1946
Dagenham, 1947

Dagenham, 1948
Dagenham, 1949 - 1950
Dagenham: Minutes of Manager's Conference, London, Apr. 9-12, 1948
Dagenham: Survey of British Motor Vehicle Industry, 1948
(Includes competitive comparisons, production comparisons,
export shipment comparisons financial data on competitive
comparisons, etc.)

Box 6
France - See Poissy
Ford Investment Company, Ltd., Guernsey, 1947
Havana, 1946 - 1947
Havana, 1949
Helsingfors, 1946
Helsingfors, 1947
Helsingfors, 1949

Israel (Tel Aviv), 1949
Lisbon, 1946
Lisbon, 1947

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Series II cont'd.

Box *6*
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Manilla, 1945
Manilla, 1946
Manilla, 1947 - 1949
Mexico City, 1945, - 1949
Mexico City: Finance Report, 1946

Box *7* Series II: Correspondence, Foreign Branches (cont'd)

Montevideo, 1945 - 1946
Montevideo, 1947 - 1948

Poissy: Prince Bertel of Sweden with his Lincoln-Zephyr car; car data, 1938 - 1939, pictures
Poissy: Report on Ford SAF by Agence Elvinger, 1938- 1945, maps and charts
Poissy, 1946
Poissy: Engineering Design, 1946
Poissy: French Ford 1½ ton truck, 1946
Poissy: Automobile industry in France, Feb. 1946
Poissy: 106" wheelbase car
Poissy: 1947
Poissy: National Solidarity Tax. Estate of Henry Ford, 1947
Poissy: Shares - Ford SAF 1947 Henry Ford, Edsel Ford, Ford Motor Company

Poissy: Refinancing Ford SAF, 1948
Poissy: General Summary of Position with recommendations. G. K. Howard, 1948
Poissy: Profit Plan, 1948 - 1957 Ford SAF

Box 8

Russia, 1949
Salzburg, 1947 - 1949
Santiago, 1945 - 1948
Sao Paulo, 1945 - 1950
Sao Paulo, 1947
Shanghai, 1945 - 1947
Stockholm, 1943 - 1949
Yokohama: Japan data, tooling needs etc., 1936 (blueprints)
Yokohama, 1945 - 1949

Series III: Subject File

Correspondence

Box 9

Transcripts of telephone conversations, 1945 - 1947
General Correspondence, 1946
Correspondence, May 1947
Correspondence, April - June 1947

Box *10*

Telegrams and Mailgrams (Domestic), 1947
Correspondence, 1948
Address Lists, 1949
Correspondence, 1949

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International Division Cont'd.
Series III: Subject File

Box 10
(cont'd.)

Finanee:

Insurance: Foreign Branches, 1948 - 1949
Profit Plan - International Division, 1948 - 1949
Profits: (Department of Communications) "Income Statements by
Locations for 3 month periods showing: Profit within U.S.,
Profit in Foreign Countries
Comparative Profit & Loss Statements
First quarter, 1947 - 1948
Total Sales, Gross Profit earned on sales report Dec. 3, 1947

Properties: Disposal of surplus property abroad, 1946

Statements: (Roberge files)

"Financial Statements and operating reports.
International Division Consolidated. 12-31-47"
"Ford Motor Company International Division Statement Showing
Financial Position at each Location as of 12-31-47"
"International Division - Financial Data, 1947 Year End
Statements Foreign Data Files"
"Financial Statements and Operating Reports International
Division Consolidated, Nov. 30, 1948"
"Financial Statements and Operating Reports Henry Ford & Son,
Shanghai, 12-31-48"
"Year End Instructions - 1948"

Stock

Acquisition Controlling Stock - European Companies -
by Dearborn, 1946 - 1947
Ford Motor Company, Exports Incorporated, 1948 - 1949
Fordson Estates, 1946

Industrial Relations

Labor Relations
Maritime strikes, 1946
Contract with UAW-CIO, 1946
Johansson Gage, 1946 - 1947

Legal

Claims
Mrs. Vve R. David
War claims, 1942-1947

Meetings and Conferences

Discussion Material Management Conference, June 21, 1948

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International Division cont'd.
Series III: Subject File

Box //
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Organization and Administration

Foreign Operations Committee 1947
Corporate Structure, European Operations, 1948
Organization Charts, International Division, 1949
Volume I and II Export Division Manual of Organization and
Proceedures, 1949
Overseas Distributors' Branch, Volume, Manual of Organization
Proceedures, 1949
Functions and Responsibilities of Advertising Division
Orientation and Personnel Data - Foreign Operations
Purchasing Division
Foreign Operations - South America and Far East
Problems of International Division, Jan. 1948

Purchasing Division,

"South America and Far East Division -
Foreign Operations."

Production

Diesel Engines, 1937 - 1950
(Includes agreement with Hercules Motors Corporation and Ford
Societe Anonyme Francaise (Ford SAF.) for use of French patents
etc; correspondence, production of Hercules Diesel Engines of
France, Report of tests conducted to determine fuel costs of
gasoline and diesel operated trucks.)

"European Manufacturing Program" (1947 - 1948 actual and proposed
production and sales)

"Materials Control Department Statistical Data - Production, 1948"

Reports and Studies (Ford)

Brazil

"Brazilian Export and Import Controls, 1948"

"Impact of Brazilian Exchange and Tax laws on Brazilian profits, 1948"

Europe

"Report on European trip (G. K. Howard)
Feb - March 1948"

Finance

"Distribution of Built-up and K. D. units by the
International Division, 1948"

"Federal Excise Tax as applicable to service parts
and accessories sold through export, 1948"

"Foreign trade, 1948"

"International Division Service Parts Merchandising Analysis of
Problem, 1948"

"Report on selected European affiliated companies,
non-consolidated, Dec. 1947"

"Report on selected European affiliated companies,
non-consolidated, Feb. 1948"

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Series III: Subject File

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(Cont'd.)

Finance

- "Summary Activities 3rd quarter 1947 - Latin America & Far Eastern Branches."
- "Summary of foreign managers' quarterly reports (3rd quarter) 1947"
- "Summary of foreign managers' reports (4th quarter) 1947"
- "Summary of Latin American & Far Eastern managers' monthly letters, 4th quarter, 1947."

Labor Relations

- "Synopsis of labor legislation in Latin American countries, October 1946."

Organization and Administration

- "Present and proposed supply organizations, 1948."
- "Proposed comprehension inventory and statistical reports & procedures."

Purchasing

- "Annual purchasing report - Overseas & U. S. Purchasing, 1948."
- "European & Near East, Latin America & Far East Purchasing data, 1946."

Sales

- "Export market survey, 1945"
- "Ford, General Motors 1947 wholesale sales comparisons, First quarter."
- "Market research survey-sales estimates of Dagenham products."
- "Wholesale sales comparison from plants in the U. S. & Canada (12 month, 1947)"

Box 13

Reports and Studies (Non-Ford)

- "Air Service Command Survey"
- "American Automobile Survey", 1949
World motor census

A.M.A. Surveys and Reports

- "Factory sales, 1948, passenger cars & trucks"
- "Factory sales 1945 - 1946"
- "Factory sales - 1947"
- "Export shipment reports 1947 - 1950" o.s.

Dealers

- Sales agreement forms
- Manual of accounting procedure for Ford dealers
- Commissions - French territories
- "Deliveries to dealers (by plant)", 1947 - 1948
- "Wholesale Sales Report", 1941 - 1946
- "Deliveries to dealers by countries", 1945 - 1948 o.s.

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Series III: Subject File

Box 13
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Sales (Prices)

- "U. S. competitive price information, 1949"
- "Export price charts -- 1945 - 1946"
- "Federal Excise Tax, 1949"
- "Intercompany & transfer prices, 1948"
- "Inventory price reimbursement, 1949"
- "Price changes 4-4-49 and authority" o.s.
- "Reports on interplant billing, U. S. retail prices. o.s.
and export lists", 1938 - 1939
- "Sales & Financial Statistics", 1946

Trucks

Truck specialist conference #1 Meeting Guide

Designated o.s. material located in Box 14